

**Tamiko Toland**

Tamiko Toland is Director, Retirement Markets for Toronto-based CANNEX. Her focus is the individual and institutional annuity market in the U.S. and Canada. CANNEX has long been known as the leading provider of income annuity pricing and now serves the entire scope of annuity products, including the evaluation of annuities with income guarantees. She is a thought leader with 20 years of experience tracking trends and key issues on retirement income, synthesizing commentary and analysis for broad audiences and specific clients. She is known for her dynamic presentations with a unique perspective on the industry and the forces that are shaping it. In the interest of supporting the development of the industry, Tamiko serves on the board for the National Association for Fixed Annuities (NAFA) and is an advisor member of the Institutional Retirement Income Council (IRIC).

