

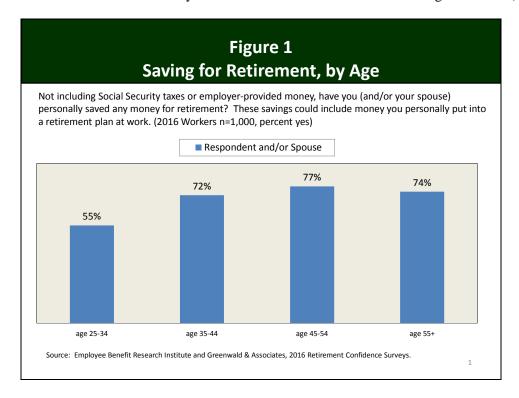
2016 RCS FACT SHEET #4

AGE COMPARISONS AMONG WORKERS

The 26th annual Retirement Confidence Survey (RCS) provides evidence to support the intuitive argument that the closer people are to retirement, the more likely they are to take steps to ensure they have a secure retirement.

Saving for Retirement

Overall, more than two-thirds of workers (69 percent) report they or their spouse have saved money for retirement. Older workers are more likely to have saved for retirement than those ages 25 to 34 (Figure 1).



While workers of today are more likely than workers 20 years ago to report they have saved for retirement (69 percent, up from 60 percent), they are just as likely to have saved for retirement 10 years ago (70 percent) as this year. In particular, workers ages 55 or older are just as likely to have saved money for retirement in 2016 (74 percent) as 2006 (72 percent) or 1996 (77 percent).

Older workers are more likely than their younger counterparts to report higher amounts of assets (Figure 2).

Figure 2 Savings and Investments, by Age

In total, about how much money would you say you (and your spouse) currently have in savings and investments, not including the value of your primary residence or defined benefit plan assets? (2016 Workers n=1,000)

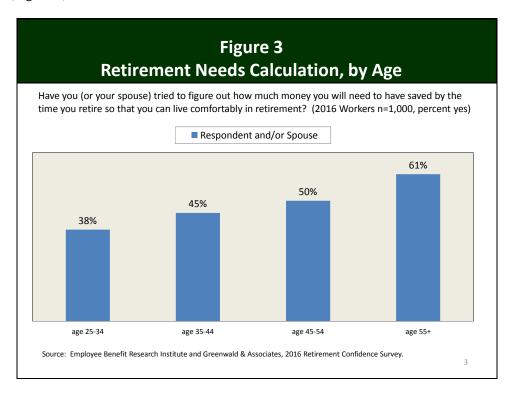
| | Age 25-34 | Age 35-44 | Age 45-54 | Age 55+ |
|-----------------------|-----------|-----------|-----------|---------|
| Less than \$1,000 | 28% | 28% | 27% | 17% |
| \$1,000 - \$9,999 | 32 | 6 | 11 | 10 |
| \$10,000 - \$24,999 | 15 | 16 | 9 | 6 |
| \$25,000 - \$49,999 | 9 | 13 | 9 | 10 |
| \$50,000 - \$99,999 | 8 | 13 | 8 | 11 |
| \$100,000 - \$249,999 | 5 | 14 | 15 | 15 |
| \$250,000 or more | 2 | 10 | 20 | 30 |

Source: Employee Benefit Research Institute and Greenwald & Associates, 2016 Retirement Confidence Survey.

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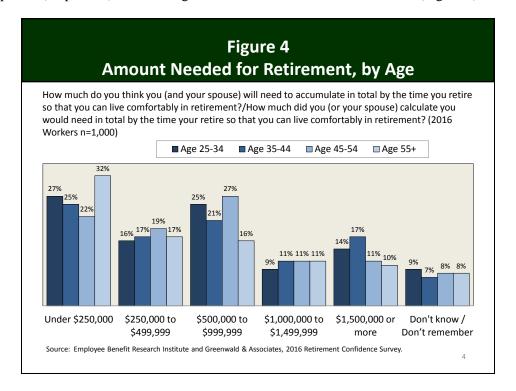
Planning for Retirement

Despite approaching retirement age, roughly 4 in 10 workers ages 55 and older have not yet tried to calculate how much money they will need to have saved so that they can live comfortably in retirement. Younger workers ages 25–34 are less likely (38 percent) than workers ages 45–54 (50 percent) or 55 or older (61 percent) to indicate they have tried to calculate how much money they need to accumulate for retirement (Figure 3).



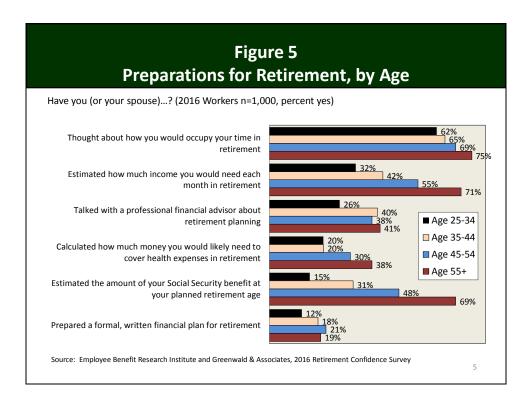
The percentage of workers attempting a retirement-needs calculation has increased across all age groups since 1996.

While workers ages 55 and older are more likely than younger workers to think they will need to accumulate less than \$250,000 by the time they retire so that they can live comfortably in retirement, nearly a quarter (24 percent) across all ages believe at least \$1 million is needed (Figure 4).



There are other steps that individuals can take to prepare for retirement, including such things as thinking about how to occupy time in retirement (67 percent have taken this step), estimating how much monthly income is needed (49 percent), estimating the Social Security benefit at the planned retirement age (40 percent), talking with a professional financial advisor about retirement planning (36 percent), calculating how much will likely be needed to cover health expenses in retirement (27 percent), and preparing a formal, written financial plan for retirement (17 percent). Except for preparing a formal, written financial plan for retirement, the likelihood of having undertaken each of these steps increases with age (Figure 5).

((more))



Expected Retirement Age

Workers appear to be planning to retire later, on average, than similarly aged workers were one or two decades ago. In particular, the percentages planning to retire at ages 66 or older have tended to increase for every age group (Figure 6).

| Figure 6 | | | | | | | | | | | | | | | |
|------------------------------------------------------------------------------------------------------------|-------------|------|------------|------|------------|------|------------|------|------|----------|------|------|------|------|------|
| Expected Age at Retirement by Age, 1996, 2006 and 2016 | | | | | | | | | | | | | | | |
| | All Workers | | Ages 25-34 | | Ages 35-44 | | Ages 45-54 | | | Ages 55+ | | | | | |
| _ | 1996 | 2006 | 2016 | 1996 | 2006 | 2016 | 1996 | 2006 | 2016 | 1996 | 2006 | 2016 | 1996 | 2006 | 2016 |
| Less than 60 | 21% | 13% | 8% | 30% | 16% | 13% | 20% | 15% | 9% | 18% | 11% | 6% | 7% | 6% | 3% |
| Ages 60-64 | 24 | 20 | 16 | 23 | 19 | 17 | 19 | 19 | 19 | 30 | 17 | 13 | 28 | 29 | 16 |
| Age 65 | 34 | 27 | 26 | 31 | 28 | 27 | 38 | 25 | 33 | 33 | 35 | 25 | 36 | 16 | 19 |
| Age 66 or older | 11 | 25 | 37 | 8 | 22 | 34 | 13 | 28 | 25 | 11 | 24 | 44 | 15 | 29 | 45 |
| Never retire | 3 | 7 | 6 | 3 | 7 | 2 | 3 | 5 | 9 | 2 | 7 | 5 | 4 | 9 | 9 |
| Don't know/refused | 7 | 8 | 6 | 5 | 8 | 8 | 7 | 7 | 4 | 6 | 6 | 6 | 10 | 11 | 7 |
| Median expected | | | | | | | | | | | | | | | |
| retirement age | 65 | 65 | 65 | 60 | 65 | 65 | 65 | 65 | 65 | 62 | 65 | 65 | 65 | 65 | 66 |
| Source: Employee Benefit Research Institute and Greenwald & Associates, 2016 Retirement Confidence Survey. | | | | | | | | | | | | | | | |

Retirement Confidence

Today's workers are statistically just as likely to describe themselves as very confident about many financial aspects of retirement as were workers a decade ago or even 20 years ago. Twenty-one percent of workers in 2016 are very confident about having enough money to live comfortably in retirement, as were 24 percent in 2006 and 19 percent in 1996 (Figure 7).

| | | Figure 7 | | | | | | | | |
|------------------------------------|-------------------|---------------|--------------|--------------|-----------|--|--|--|--|--|
| Pero | entage of | • | /erv Confi | dent | | | | | | |
| in Financial Aspects of Retirement | | | | | | | | | | |
| | All | Ages | Ages | Ages | Ages | | | | | |
| | Workers | 25-34 | 35-44 | 45-54 | 55+ | | | | | |
| You will have enou | gh money to | o live comf | ortably thr | | | | | | | |
| retirement years | | | | | | | | | | |
| 2016 | 21% | 24% | 22% | 19% | 20% | | | | | |
| 2006 | 24 | 28 | 20 | 22 | 26 | | | | | |
| 1996 | 19 | 18 | 17 | 18 | 27 | | | | | |
| You will have enou | gh money to | o take care | of basic ex | penses du | ring your | | | | | |
| retirement | | | | | | | | | | |
| 2016 | 43 | 42 | 46 | 41 | 42 | | | | | |
| 2006 1996 | 35 40 | 39 36 | 33 42 | 35 39 | 34 46 | | | | | |
| 1550 | 40 | 30 | 42 | 33 | 40 | | | | | |
| You are doing a goo | nd iob of pro | naring fin | ancially for | vour rotire | mont | | | | | |
| 2016 | 28 | 28 | 29 | 28 | 28 | | | | | |
| 2006 | 25 | 28 | 23 | 23 | 25 | | | | | |
| 1996 | 26 | 27 | 24 | 24 | 36 | | | | | |
| You will have enou | gh money to | o take care | of medical | expenses | during | | | | | |
| your retirement | | | | | Ŭ | | | | | |
| 2016 | 22 | 23 | 24 | 18 | 23 | | | | | |
| 2006 | 19 | 27 | 18 | 14 | 19 | | | | | |
| 1996 | 18 | 16 | 17 | 17 | 27 | | | | | |
| You will have enou | gh money to | pay for lo | ng-term ca | re should y | you | | | | | |
| need it during your | retirement | | | | | | | | | |
| 2016 | 16 | 19 | 16 | 15 | 14 | | | | | |
| 2006 | 15 | 19 | 13 | 11 | 17 | | | | | |
| 1996 | NA | NA | NA | NA fitf | NA | | | | | |
| The Social Security | • | | | | at least | | | | | |
| equal value to the | | | | • | 4.5 | | | | | |
| 2016 | 10 | 7 | 10 | 7 | 16 | | | | | |
| 2006 1996 | 6 3 | 5 3 | 5 2 | 5 4 | 12 8 | | | | | |
| | - | - | _ | - | _ | | | | | |
| The Medicare syste | | | | its or at le | ast equal | | | | | |
| value to the benefi 2016 | ts received 11 | by retirees | today 11 | 0 | 14 | | | | | |
| 2016 | 5 | 4 | 4 | 8 5 | 10 | | | | | |
| 1996 | 3 | 3 | 3 | 3 | 5 | | | | | |
| Source: Employee Ber | nefit Research | n Institute a | nd Greenwal | d & Associa | | | | | | |
| Retirement Confidence | | | | | | | | | | |
| NA means not asked. | | | | | | | | | | |

In the 2016 RCS, workers ages 55 and older are less likely to say they are not at all confident (13 percent) than 45-to-54 year old workers (22 percent) about having enough money for a comfortable retirement. This difference is not apparent in data from earlier versions of the RCS. When it comes to Social Security, however, the RCS consistently finds that workers age 55 and older are more likely than younger workers to say they are very confident the value of its future benefits will be at least equal to the value of today's benefits.