Health savings account (HSA)-eligible health plans are an important part of the health benefits landscape, yet there is little empirical research on how HSAs are used by employees. Based on its unique database of more than 10 million HSA accounts, the Employee Benefit Research Institute (EBRI) seeks to shed light on the ways HSA accountholders contribute to, withdraw from, and invest in their HSAs. Such analyses can help not only plan sponsors but also providers and policymakers better understand strategies that can help improve utilization of HSAs and, ultimately, overall employee financial wellness.

Key findings for 2019 are that:

- HSA accountholders are increasingly building up savings in their HSAs: The average end-of-year balance ($2,672) was higher than the average beginning-of-year balance ($2,187). The average balance increase was even larger when analyzing only accounts that had received either an employee or employer contribution in 2019 ($2,232, increasing to $3,055).

- Employer contributions can play a key role in engaging HSA users: Accounts that received an employer contribution had higher total contributions ($2,846 vs. $2,455) and more frequently contained investments other than cash (9 percent vs. 7 percent). However, these accounts also had larger and more frequent distributions than accounts that did not receive an employer contribution.

- The average HSA had a distribution: 63 percent of HSAs experienced a distribution in 2019. Most accounts (55 percent) that did not record a distribution also did not receive either employee or employer contributions. This suggests that the lack of distributions was not because accountholders are increasingly using HSAs as savings vehicles but rather because the accountholder has become disengaged from the account.

- The ability to invest assets within an HSA is one of the most beneficial advantages HSAs offer from a wealth-accumulation standpoint, but few accountholders pursue this option: Only 7 percent of HSAs contained assets other than cash.

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Health Savings Account Balances, Contributions, Distributions, and Other Vital Statistics, 2019: Statistics From the EBRI HSA Database

By Jake Spiegel and Paul Fronstin, Ph.D., Employee Benefit Research Institute

Introduction
Since the introduction of health savings accounts (HSAs) in 2004, both enrollment in HSA-eligible health plans and the number of HSAs have grown significantly. In 2018, enrollment in HSA-eligible health plans was estimated to be between 23 and 36.8 million policyholders and their dependents (Fronstin 2019). According to Mercer’s annual National Survey of Employer-Sponsored Health Plans, nearly one-half of smaller employers (50–499 employees); two-thirds of employers with 500–4,999 employees; and 79 percent of larger employers (5,000 or more employees) offered an HSA-eligible health plan or health reimbursement arrangement (HRA) in 2018 (Figure 1). It has also been estimated by Devenir, an HSA consultancy, that there were about 28 million HSAs holding $65.9 billion in assets as of Dec. 31, 2019.¹

Figure 1
Employers Offering HSA-Eligible Health Plans or Health Reimbursement Arrangements, by Firm Size

![Graph showing employers offering HSA-eligible health plans or health reimbursement arrangements by firm size from 2014 to 2018.]

Source: Mercer.

The Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (MMA) allows individuals enrolled in high-deductible health plans meeting certain requirements to open and fund a health savings account (HSA), a tax-exempt trust or custodial account that is funded with contributions and assets that an individual can use to pay for health care expenses. Individuals can contribute to an HSA only if they are enrolled in an HSA-eligible health plan. HSAs benefit from a triple tax advantage: Employee contributions to the account are deductible from taxable income, any interest or other capital earnings on assets in the account build up tax free, and distributions for qualified medical expenses from the HSA are excluded from taxable income to the employee. Contributions are limited to $3,600 for people with individual coverage and $7,200 for those with family coverage (Appendix Figure 1).
While there is a growing body of literature on how individuals in HSA-eligible health plans use and pay for medical services, there are very few sources of data on HSAs themselves and the owners of such accounts. For instance, the Survey of Consumer Finances (SCF), a gold-standard survey updated triennially by the Federal Reserve, lumps HSAs in the same category as 529s and Coverdell IRAs for the purposes of protecting respondents’ identification. Thus, an analyst cannot use the SCF to analyze how HSA balances vary over time, for instance, or if older accountholders use their HSAs differently than younger accountholders. The lack of widely available data on HSAs contributes to a blind spot for researchers, which keeps policymakers in the dark on how they are (or are not) used. EBRI’s HSA database plays a critical role in filling in those gaps.

This blind spot is particularly troublesome given the proliferation of HSA-eligible health plans and HSA offerings in the workplace. HSAs are being positioned not only as a component of an employer’s health benefit offerings but also as retirement savings vehicles to support an employee’s overall financial wellbeing. Thus, a complete understanding of how accountholders use HSAs is critical.

There are, for instance, some disconnects between “optimal” HSA usage and the behavior observed in EBRI’s HSA Database. HSAs are valuable as long-term savings vehicles. Their triple tax advantage enables accountholders to accumulate large balances by leveraging the ability to invest HSA funds in the stock market, much like an employer-sponsored retirement plan. An optimal strategy, then — for those in a position to do so — is to invest HSA funds and pay for medical expenditures out of pocket. However, the percentage of accountholders who invest some portion of their HSAs remains stubbornly low; only about 7 percent of accountholders currently hold investments outside of cash in their HSAs. Even among those who invest, most take distributions from their HSAs, suggesting that even these accountholders might not be taking full advantage of the tax benefits HSAs offer, perhaps because they lack sufficient cash flow to pay for medical expenditures out of pocket. There is some encouraging evidence suggesting that as time passes, accountholders gain some clarity in how their HSAs fit into their personal finances, and a greater share of them begin investing, suggesting the importance of outreach and education efforts when it comes to HSAs (Spiegel 2020).

To better understand HSA accountholder behavior, this Issue Brief focuses on the 10.5 million HSAs in EBRI’s HSA Database that were open for at least some part of 2019. EBRI’s HSA Database grew to account for 10.5 million open HSAs in 2019, up from 9.8 million open accounts in 2018. The assets contained by accounts in EBRI’s HSA database continued the trend of exponential growth that EBRI has observed in previous iterations of this paper. Assets contained within accounts captured by EBRI’s HSA Database grew to $28.1 billion, up from $22.8 billion in 2018. We exclude all accounts that were closed prior to 2019 from analysis in this Issue Brief.

Data on the HSA market are incomplete, but based on outside estimates, EBRI’s HSA Database contains about 40 percent of the whole market. This robust database allows us to conduct rich analyses and strong inferences.

**Account Balances**

Encouragingly, the average HSA balance increased over the course of 2019, rising from $2,187 at the beginning of the year to $2,672 by the end of the year. An increasing average balance indicates that many accountholders are better prepared to handle an unexpected medical emergency than they were at the beginning of the year.

Next, we restrict the analysis to accounts that received either employee or employer contributions in 2019. This analysis further reveals signs that many HSAs are being used as longer-term savings vehicles. HSAs that received either employee or employer contributions in 2019 were systematically different from HSAs that received neither; after all, a contribution by either an employee or an employer is a telltale sign that the HSA is being actively used. We find that there were 6.6 million accounts that received either an employee contribution or an employer contribution and that the average balance of these accounts was $2,232 at the beginning of 2019 and $3,055 at the end of 2019 (Figure 2).
The majority of accounts in EBRI’s HSA Database that received contributions contained relatively small balances by the end of 2019. Roughly 44 percent of accounts finished the year with less than $500 (Figure 3). Meanwhile, about 9 percent of accounts finished the year with balances larger than $10,000.
We found two mechanisms that were reliably associated with higher average account balances. First, we found that the accountholder’s age is strongly associated with higher balances. This dovetails with expectations, as older workers tend to earn more than workers just beginning their careers. Older workers were also more likely to have had their HSA for a longer time, which helps them build up a larger balance, and were more likely to use health care services. We see this phenomenon reflected in plotting account balances by age group (Figure 4), where young accountholders under the age of 25 had an average balance of $637, compared with middle-aged and mid-career accountholders aged 35–44, who had an average balance of $2,491, and older accountholders aged 65 or older, who had an average balance of $5,814. Older accountholders were also slightly more likely to make contributions to their accounts: 51 percent of accountholders under 25 made a contribution in 2019, compared with 56 percent of accountholders aged 55–64.

Second, account tenure is strongly associated with higher account balances. This mechanism also follows common sense: The longer someone has had their account, the more contributions they and their employer are likely to have made, and while some accountholders spend down the majority of their balance each year, most do not. This results in progressively higher balances year after year. It comes as no surprise then, that accounts open for 15 years or more had on average a higher balance than accounts open for five years ($25,829 and $6,463, respectively), as shown below in Figure 5.
Contributions

In a sign that many accountholders are taking greater advantage of the tax benefits of HSAs, the average HSA contribution rose for another year. The average individual contribution among accounts with contributions in 2019 was $2,200, compared with $2,017 in 2018 (Fronstin 2019). Roughly 6.6 million accounts, representing about 62 percent of all accounts in EBRI’s HSA Database, received either an employee or an employer contribution in 2019.\(^5\)

As with account balances, contributions tended to increase with age. Younger accountholders are just starting their careers and accordingly tend to have fewer discretionary dollars. This manifests in lower average HSA contributions: Accountholders under the age of 25 contributed an average of $874. We see that older accountholders contributed more on average, peaking in the 55–64 age group before decreasing slightly among accountholders 65 or older (Figure 6).
There is some degree of lumpiness in HSA contributions, indicating that some accountholders target specific amounts to contribute to their HSAs. Plotting how frequently HSA contribution amounts appear in EBRI’s HSA Database reveals a few interesting patterns (Figure 7). There are large, similarly sized clusters of contributions at the $500 and $1,000 levels, with smaller clusters at roughly $500 increments thereafter and a larger cluster of contributions around $3,500, which was the statutory maximum contribution amount for accountholders enrolled in a health care plan with individual coverage. There is also a cluster of contributions at the $7,000 level, the statutory maximum contribution amount for accountholders under the age of 55 with family coverage in 2019. Another cluster of contributions is centered around $8,000, which represents the maximum amount that accountholders over the age of 55 with family coverage can contribute.
However, a large majority of accountholders do not contribute the statutory maximum to their HSAs. The maximum contribution for HSA accountholders with individual coverage was $3,500 ($4,500 if the accountholder was older than 55) and $7,000 for accountholders with family coverage ($8,000 if the accountholder is older than 55). We find that only about 17 percent of accountholders contributed the statutory maximum in 2019. This share is smaller than the share who contributed the statutory maximum for other tax-advantaged savings vehicles. For instance, EBRI’s IRA Database indicates that about 44 percent of individual retirement accounts (IRAs) received the maximum allowable contribution in 2017 (Copeland 2020).

Additionally, we find evidence that accounts with an employer contribution differed systematically from accounts without an employer contribution. Employer contributions to HSAs can take several forms. Employers sometimes provide a single seed contribution on the employee’s behalf to help them build a buffer for medical expenditures in their HSA. Other employers provide a matching contribution, much like an employee contributing to a 401(k) plan, or a monthly contribution regardless of the employee’s contribution. While our database does not allow us to conduct differential analyses based on employer contribution types, we can examine whether accountholders use their HSAs differently based on whether or not they receive employer contributions.

Accounts that had received employer contributions were different in several key ways from accounts that did not receive employer contributions. For instance, the average account with an employer contribution received $2,846 in total contributions in 2019, compared with $2,455 for the average account without the benefit of an employer contribution (Figure 8). Interestingly, accounts with an employer contribution had lower average individual contributions. Having employer contributions may nudge employees to allocate their discretionary dollars elsewhere, knowing that they could count on their employer’s contribution to hit their HSA savings target. Another interesting phenomenon is that accounts that received employer contributions more frequently contained assets other than cash — 9 percent, compared with 7 percent of all accounts.
Still, accounts that had received contributions from an employer were not universally better utilized. Accountholders who received an employer contribution were more likely to have taken a distribution than accountholders who did not receive an employer contribution (82 percent vs. 73 percent), and they took larger distributions on average ($1,963 vs $1,747). Accountholders who received an employer contribution may have taken larger distributions with the knowledge that their employer would help them pad their account balances. Or this may be related to a phenomenon frequently observed in behavioral economics known as the endowment effect. Accountholders with a balance built solely from their own contributions may be less willing to take a distribution than accountholders who also receive an employer contribution.

**Distributions**

HSAs help accountholders shoulder the higher deductibles featured by high-deductible health plans (HDHPs), and so it is not surprising that many accountholders in EBRI’s HSA Database withdraw money from their HSAs. However, taking distributions could be counterproductive if an accountholder’s goal is to maximize wealth at retirement — assuming they have sufficient liquidity to pay for medical expenditures out of pocket. That said, roughly 63 percent of accountholders withdrew money from their HSAs at some point in 2019. Among those who took a distribution, the average amount withdrawn was $1,883, and the median distribution — less sensitive to large outliers — was $1,128.

Most accountholders who took distributions withdrew relatively small amounts. Of accountholders who took a distribution, a plurality — about 27 percent — withdrew less than $500. Meanwhile, a tiny minority — only 0.6 percent — withdrew more than $10,000. A graph of the distribution of withdrawals is skewed toward zero, reflecting the most common amount withdrawn among accountholders with distributions was less than $500 (Figure 9).
A majority of accountholders either did not take a distribution in 2019 or took a distribution smaller than $500. Notably, accountholders’ deductibles were at least $1,350 in 2019 and potentially higher. As such, the low amounts withdrawn could be an indication that healthier people who do not expect to have large medical expenditures are self-selecting into HDHPs or that most people do not incur large medical expenses (Fronstin and Roebuck 2019). This could also reflect that these accounts are owned by people who have multiple HSAs or are owned by people who have opted into a traditional health care plan and can no longer contribute to their HSA.

Ultimately, we do find some evidence supporting this latter theory. Fewer than half (45 percent) of HSAs with either no or small distributions received either an employee or employer contribution, compared with 89 percent of HSAs that saw larger (i.e., over $500) distributions (Figure 10).
For HSAs that saw distributions, we find several factors in particular that are strongly associated with larger withdrawals. On average, older accountholders took higher distributions from their HSAs than younger accountholders. To illustrate, accountholders under 25 who took distributions withdrew $581 on average, while their counterparts aged 55–64 withdrew an average of $2,308 (Figure 11). Additionally, accounts that had been open longer also saw larger distributions. New accounts that were opened in 2019 were less likely to have a distribution taken from them than accounts three years older (48.7 percent and 60 percent, respectively) and took smaller distributions as well ($1,062 and $1,929, respectively).
That older accountholders were more likely to take distributions and, when they did, took larger distributions is not surprising given our earlier analyses. Older accountholders have higher average account balances and contribute more to their HSAs, so they are better positioned to take larger distributions. Additionally, older accountholders likely faced higher health care costs than younger accountholders, necessitating larger withdrawals from their HSAs.

Encouragingly, relatively few accountholders spent down the entirety of their HSA balances. Among accounts that had received either employee contributions or employer contributions, about 470,000 accounts, or about 4.4 percent of all accounts in EBRI's HSA Database, finished the year with a balance of precisely zero. We restricted this analysis to accountholders with at least some contributions by either the employee or employer to isolate accounts that were actively used over the course of 2019. An additional 485,000 accounts — about 4.6 percent of the accounts in EBRI’s HSA Database — ended the year with very small balances (less than $10), an indication that these accountholders functionally spent down their entire HSA balances.

That relatively few accountholders spent down their entire accounts — or close to it — is a positive sign that accountholders are reaping the tax advantages that HSAs offer. Since HDHPs feature higher deductibles by definition, HSA accountholders are well-served to keep a buffer that can cover their liabilities in case they incur unexpected health care expenses that they cannot cover with traditional checking or savings accounts. Also worth noting is that vanishingly few accountholders — about 0.2 percent — who drew down their balances at the end of the year had some portion of their accounts allocated to investments other than cash. The evidence suggests these accountholders treated their HSAs more as spending vehicles and less as long-term savings vehicles, but these accountholders comprise a small minority of accounts in EBRI’s HSA Database.
Net Contributions
Contributions and distributions tended to increase in lockstep with accountholder age. Among accounts with both contributions and distributions, younger accountholders had the smallest average contributions and distributions, at $1,014 and $669, respectively, and older accountholders both contributed and withdrew more from their HSAs. Net contributions fluctuated among the different age groups, shown below in Figure 12, increasing with owner age until the oldest age group. Net contributions were lowest for younger accountholders at $346 and highest for accountholders aged 55–64 at $686.

Figure 12
2019 HSA Activity, by Age, Among Accounts With Both Contributions and Distributions

The average account balance at the end of 2019 was higher than at the start of the year, owing to the fact that the majority of accounts saw more money deposited than withdrawn. Our analysis finds that for 60.2 percent of the HSAs in EBRI’s HSA Database, accountholders contributed more than they withdrew. The average net contribution for accountholders who contributed more than they withdrew was nearly $1,250. Meanwhile, the average net contribution for accountholders who withdrew more than they contributed was -$839. Accounts with negative net contributions were also less likely to have invested assets; only 4 percent of these accounts contained assets other than cash, compared with 8 percent of accounts that received more contributions than withdrawals.

That accountholders tended to contribute more than they withdrew becomes clearer when plotting HSA distributions against contributions. The red line in Figure 13 is drawn at a 45-degree angle and represents a 1-to-1 ratio between contributions and distributions. Points above that line represent an accountholder who contributed more than they withdrew in 2019, and points below that line represent an accountholder who withdrew more money than they...
contributed in 2019. There are more outliers below the 45-degree angle, owing to the statutory limitation on HSA contributions but not withdrawals. However, Figure 13 shows that there are more accountholders who contribute more than they withdraw from their HSAs.

**Figure 13**

*Plot of Contributions Against Distributions*

Accountholders contributing more than they withdraw is an encouraging sign. This strategy helps accountholders build up progressively larger balances, which can either help accountholders maximize wealth at retirement or help accountholders weather large, unexpected health care expenses.

**Investments**

Continuing a trend observed in previous years, few accountholders hold investments other than cash in their HSAs. Only about 7 percent of accountholders invested at least some portion of their balance in 2019. Of course, there are valid reasons to not invest assets in an HSA: Accountholders should not invest funds in risky asset classes that they expect to need to use in the short term, for instance. However, if accountholders have a large enough buffer in liquid accounts to weather a large, unexpected health care expense, then they could be worse off at retirement than if they had invested some portion of their HSAs.

Accounts with invested assets looked very different than accounts without invested assets. Accountholders with invested assets tended to have much higher employee contributions than accounts without invested assets. Among accounts that received either an employee or employer contribution in 2019, accounts with invested assets saw an average employee contribution of $3,619, compared with $1,495 for accounts without invested assets (Figure 14). That accountholders who invest contribute more than accountholders who do not invest is not entirely surprising;
accountholders with invested assets may be in a better position to invest precisely because they are able to contribute more, and so the correlation between employee contributions and investing likely does not indicate causality.

Interestingly, accounts with invested assets also had higher employer contributions. Unlike employee contributions, where employees who are motivated to invest are also likely to contribute more to their HSAs, employer contributions should be, in theory, exogenous to an employee’s decision to invest. We find that accounts with invested assets had an average employer contribution of $936, compared with accounts without invested assets, which had an average employer contribution of $654. This result suggests that having an employer contribution could make account holders feel more comfortable investing at least some portion of their HSAs or that account owners with higher balances are more engaged because they have more at stake. This could also indicate that these employers are more engaged with helping employees see the value of using HSAs as longer-term savings vehicles.

Accountholders with invested assets saw their balances rise faster than accounts without invested assets. Many asset classes enjoyed above-average returns in 2019 — the S&P 500 returned nearly 29 percent, for instance — which further fueled the growth of accounts with invested assets.\(^7\) The average account containing investments other than cash grew by $2,486, compared with the average account without, which grew by $195. Not all accounts were invested as aggressively as a 100 percent allocation to an S&P 500 index fund, and accounts that invested tended to have higher contribution amounts. However, the average balance growth — and average total balance — of accounts with invested assets demonstrates the benefit of investing HSA funds.

**Conclusion**

As HSA-eligible health plans continue to proliferate, it is imperative for policymakers, providers, and employers alike to understand how accountholders use (and misuse) HSAs. However, there is a dearth of data, such as large government surveys, for researchers to analyze patterns in the ways people use HSAs. Identifying trends and patterns of utilization through analysis of empirical data, such as EBRI’s HSA Database, can help plan sponsors and providers tweak outreach and educational efforts and can inform policymaking.
There are some disconnects between what personal finance experts might consider optimal behavior and the accountholder utilization we observe in EBRI’s HSA Database. “Optimal” usage of an HSA, from the standpoint of maximizing wealth at retirement, dictates that accountholders maximize their contributions, hold investments other than cash, and avoid withdrawing money from their HSAs unless they cannot pay for health care out of pocket.

However, many accountholders in EBRI’s HSA Database do not appear to be following that strategy. Nearly 40 percent of accountholders in EBRI’s HSA Database withdrew more than they contributed, for instance, which may be an indication that many accountholders are encountering problems with cash flow and need to tap their HSAs to pay for medical expenses. Very few accountholders contributed the statutory maximum in 2019, and only 7 percent of accountholders held assets other than cash in their HSAs. Furthermore, while a plurality of accounts did not see any money withdrawn in 2019, most of these accounts did not receive an employer or an employee contribution, which could be a sign that they are dormant and not actually an indication that the accountholder is using their HSA as a long-term savings vehicle. These behaviors could result in accountholders having a smaller buffer in the case of an unexpected health care expenditure as well as having a potentially less secure retirement.

At the same time, the average account balance increased over the course of 2019, the average contribution in 2019 was higher than in years past, and most accountholders contributed more than they withdrew. These trends may improve workers’ financial wellness and help to prepare workers to shoulder unexpected medical costs, achieve a more secure retirement, or both.

Our analysis of EBRI’s HSA Database also sheds light on opportunities to improve accountholder engagement with HSAs. Our analysis finds, for instance, evidence that accounts with employer contributions tended to have higher total contributions and more frequently contained investments other than cash. This evidence suggests that employers can play a crucial role in fostering employee engagement with their HSAs. One clear avenue is for employers to contribute to an employee’s HSA on their behalf.

Of course, there is no magic bullet. Providing an employer contribution to an HSA will not automatically turn that accountholder into an investor who uses their HSA as a long-term savings vehicle instead of a short-term spending vehicle. Indeed, accountholders with employer contributions still take larger distributions than their counterparts who did not receive an employer contribution. However, it is clear that plan sponsors and administrators play a critical role in helping accountholders take a longer view of HSAs and the role they can play in their financial wellness.

**Appendix – What Is an HSA?**

A health savings account (HSA) is a tax-exempt trust or custodial account that is funded with contributions and assets that an individual can use to pay for health care expenses. Individuals can contribute to an HSA only if they are enrolled in an HSA-eligible health plan. An employee’s contributions to the account are deductible from taxable income, an employer’s contributions to the account for an employee are excludable from the employee’s gross income, and distributions for qualified medical expenses from the HSA are excluded from taxable income to the employee. Tax-free distributions are also allowed for certain premium payments. Any interest or other capital earnings on assets in the account build up tax free. Finally, HSAs are always funded, unlike similar types of health accounts known as health reimbursement arrangements (HRAs) and flexible spending accounts (FSAs), which can be and are typically set up as unfunded, notional arrangements.

**Eligibility**

An individual who is covered by an HSA-eligible health plan may (but is not required to) open and make contributions to an HSA. To be an HSA-eligible health plan for 2020, the plan must have had an annual deductible of at least $1,400 for individual coverage and $2,800 for family coverage, and the plan’s out-of-pocket maximum may not have exceeded $6,900 for individual coverage or $13,800 for family coverage, with the deductible counting toward this limit. (These minimum allowable deductibles and maximum out-of-pocket limits are indexed to inflation — see Appendix Figure 1 for
historical deductibles and maximum out-of-pocket limits.) Certain primary preventive services — typically those deemed to prevent the onset of disease — can be and often are exempt from the deductible and covered in full. (These preventive services are in addition to those preventive services that the Patient Protection and Affordable Care Act of 2010 (ACA) requires be covered in full.) Otherwise, all health care services must be subject to the HSA’s deductible.

Appendix Figure 1
Statutory HSA Limits, 2004–2020

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<td>$3,350</td>
<td>$6,650</td>
</tr>
<tr>
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<tr>
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<td>$2,800</td>
<td>$3,500</td>
<td>$7,100</td>
</tr>
</tbody>
</table>

Additional HSA contribution requirements are that (1) an individual may not be enrolled in other health coverage, such as a spouse’s plan, unless that plan is also an HSA-eligible health plan, (2) an individual may not be claimed as a dependent on another person’s tax return, and (3) an individual may not be enrolled in Medicare. Notwithstanding these requirements, an individual is not precluded from making HSA contributions merely because he or she has supplemental coverage with deductibles below the statutory HSA-eligible health plan minimum for such things as vision care, dental care, certain specific diseases, and/or insurance that pays a fixed amount per day (or other stipulated period) for hospitalization.

Contributions

Individuals and employers are allowed to contribute to HSAs. As noted above, contributions are excluded from gross income if the employer makes them and deductible from taxable income if the individual account owner makes them. For 2020, a worker with individual coverage was allowed to make an annual HSA contribution of $3,550, while a worker with family coverage could contribute as much as $7,100. These dollar limits are indexed for inflation. Additionally, individuals who had reached age 55 and were not yet enrolled in Medicare could make an additional $1,000 catch-up contribution. The catch-up contribution is not currently indexed to inflation. If an employer does make contributions to an HSA, the contributions must be the same dollar amount or the same percentage of the deductible for all employees.8
Investments
HSAs can be invested in the same investment options that have been approved for individual retirement accounts (IRAs) — i.e., bank accounts, certificates of deposit (CDs), money market funds, stocks, bonds, and mutual funds. Many HSA custodians, however, require that an HSA has at least a minimum balance in order to invest HSA funds in options beyond cash or cash equivalents, and some HSA custodians do not offer investment options beyond cash. If an HSA owner is able to invest HSA funds in options beyond cash, the owner is responsible for making the investment decisions and bears the risks and rewards for investment losses or gains.

Distributions
An individual may take distributions from an HSA at any time. The individual need not be covered by an HSA-eligible health plan at the same time the individual withdraws money from the HSA. Distributions are generally treated as taxable income, but they are excluded from an individual’s taxable income if they are used to pay for qualified medical expenses. Distributions for premiums for Consolidated Omnibus Budget Reconciliation Act (COBRA) coverage, long-term-care insurance, health insurance while receiving unemployment compensation, and insurance while eligible for Medicare (other than for Medigap) are also tax free. HSA distributions for nonqualified medical expenses are not excludable from gross income and, in addition to being taxable, are subject to a 20 percent penalty, which is waived if the HSA owner dies, becomes disabled, or is eligible for Medicare. Individuals are able to transfer funds from one HSA to another without subjecting the distribution to income and penalty taxes as long as the transfer occurs within 60 days of the date funds are received.

Archer Medical Savings Accounts
Prior to the availability of HSAs, Archer Medical Savings Accounts (MSAs) were authorized as a demonstration project under the Health Insurance Portability and Accountability Act of 1996 (HIPAA). Workers were eligible to set up an MSA if employed at a firm with 50 or fewer employees. The self-employed were also eligible. Both were required to be covered by a high-deductible health plan in order to be able to contribute to an MSA. When the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (MMA) created HSAs, existing MSAs were grandfathered in, but as of Dec. 31, 2007, no new MSAs could be opened. However, individuals with MSAs are allowed to transfer those account balances to HSAs. Amounts that continue to be held in grandfathered MSAs can be distributed tax free for qualified medical expenses.

ERISA Compliance
Unlike HSA-eligible health plans offered by an employer, when employer involvement in an HSA is limited, the HSA is not subject to the Employee Retirement Income Security Act of 1974 (ERISA). Thus, for example, HSAs are not subject to ERISA when the employer does not contribute to the HSA or when the establishment of the HSA is completely voluntary on the part of the employee. In addition, the employer may not limit the ability of employees to move their HSA funds to another HSA, impose conditions on using the HSA funds, or make or influence investment decisions. There are other considerations for employers as well when offering an HSA.
References


Fronstin, Paul, and M. Christopher Roebuck, "Health Care Spending after Adopting a Full-Replacement, High Deductible Health Plan With a Health Savings Account: A Five-Year Study," EBRI Issue Brief, no. 388 (Employee Benefit Research Institute, July 2013).

Fronstin, Paul, and M. Christopher Roebuck, "The Impact of an HSA-Eligible Health Plan on Health Care Services Use and Spending by Worker Income." EBRI Issue Brief, no. 425 (Employee Benefit Research Institute, August 2016).

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Spiegel, Jake, "Are HSA Investors Born or Made?," EBRI Issue Brief, no. 504 (Employee Benefit Research Institute, April 2020).
Endnotes


2 For examples, see the literature review in Bundorf (2012) as well as more recent research in Brot-Goldberg et al. (2015); Fronstin and Roebuck (2013); Fronstin, Sepúlveda, and Roebuck (2013a); Fronstin, Sepúlveda, and Roebuck (2013b); Fronstin and Roebuck (2014); Fronstin and Roebuck (2016); and Fronstin and Roebuck (2019).


4 As with any data that is not randomly drawn from a nationally representative sample, there is always a chance that the HSAs contained in EBRI’s HSA Database are not representative of the market as a whole. However, since the database is comprised of such a large percentage of the HSA universe, we believe this likelihood is quite low.

5 There are valid reasons for accountholders to not contribute to an HSA recorded by EBRI’s HSA Database. For instance, the accountholder may have more than one HSA as a result of leaving a job and joining another firm that uses a different HSA provider, perhaps the accountholder lacks the liquidity to contribute to an HSA and chooses to spend down their accumulated balance, or the accountholder may have switched away from an HDHP and can no longer contribute to their HSA (HSAs can remain open after an accountholder switches out of an HSA-eligible health plan, and the accountholder can still take distributions, but the accountholder can no longer make contributions to the HSA). For that reason, HSAs that received employee or employer contributions are more likely to be representative of a typical accountholder who is engaged with their HSA, as these capture HSAs that receive regular payroll contributions. Accordingly, we focus the bulk of our analyses on these accounts.

6 It is difficult to distinguish accountholders with family plans, so this analysis assumes that any account with a $3,500 contribution or $7,000 contribution, if the accountholder is under 55 ($8,000 if the accountholder is over 55), is contributing the maximum.


8 There are exceptions to the comparability rule. For instance, employers may make matching contributions that are conditional on a contribution by the employee if done through a cafeteria plan. Furthermore, employers may contribute more to the HSAs of non-highly compensated employees.

9 See https://www.dol.gov/agencies/ebsa/employers-and-advisers/guidance/field-assistance-bulletins/2004-01

10 See https://www.dol.gov/agencies/ebsa/employers-and-advisers/guidance/field-assistance-bulletins/2006-02